

February 7th, 2025

Board of Trustees  
International Union of Operating Engineers Local 487  
Health and Welfare Fund  
911 Ridgebrook Rd.  
Sparks, MD 21152

Dear Trustees:

This report contains the United Health Care first year renewal with an effective date of April 1, 2025. United Medical, Dental and Vision benefits are offered. The trustees voted to move the benefits from Aetna to United last year. The following are the Claims Data and the final United / NHP renewal.

### **United Health Care Renewal Claims**

#### Medical Loss Ratio

The Medical Loss Ratio is **70%**  
(See Attached Report)

#### Shock Claims

There are six shocks. Two of the six are of concern.  
(See Attached Report)

### **United Health Care Renewal Rates**

First year renewals can be unfavorable due to the lack of credibility / monthly claims experience. The claims data for this renewal are derived from paid claims experience 4/1/2024 thru 10/31/2024. Even with only 6 months of claims data, United / NHP has agreed to a **2%** increase with current benefits for Medical and **0%** for Dental and Vision.

2025: 2% (United)  
2024: 4% (United moving from Aetna)  
2023: 5.5% (Aetna moving from United)  
2022: 8% (United)

Average Rate Increase for past 4 years: **4.8%**

Please see attachments for Claims Experience, Benefit and Rate illustrations.

Thank you,

*Bob Sudler*

**Bob Sudler**  
**Senior Vice President**  
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Shocks Claims

|            | Medical Diagnosis Description | Status | Medical Paid | RX Paid     | Total Paid  |
|------------|-------------------------------|--------|--------------|-------------|-------------|
| Claimant 1 | Stomach Cancer                | CLOSED | \$74,365.30  | \$15.52     | \$74,380.82 |
| Claimant 2 | Breast Cancer                 | OPEN   | \$63,098.18  | \$4.73      | \$63,102.91 |
| Claimant 3 | Brain Hemorrhage              | CLOSED | \$51,913.29  | \$4.69      | \$51,917.98 |
| Claimant 4 | Nasal Cancer                  | OPEN   | \$49,887.45  | \$131.20    | \$50,018.65 |
| Claimant 5 | Pregnancy Complications       | OPEN   | \$3,890.48   | \$40,021.12 | \$43,911.60 |
| Claimant 6 | Bone Cancer                   | CLOSED | \$6,587.31   | \$36,602.81 | \$43,190.12 |

Claims Experience

| Year/Month     | Members | Premium     | Medical     | Capitation | RX        | Total     | Ratio  |
|----------------|---------|-------------|-------------|------------|-----------|-----------|--------|
| 2024-04        | 620     | \$861,237   | \$241,375   | \$26,158   | \$70,266  | \$337,798 | 39.2%  |
| 2024-05        | 629     | \$870,282   | \$408,136   | \$26,398   | \$117,450 | \$551,984 | 63.4%  |
| 2024-06        | 621     | \$860,887   | \$261,682   | \$26,198   | \$111,894 | \$399,773 | 46.4%  |
| 2024-07        | 617     | \$858,480   | \$360,815   | \$26,031   | \$115,832 | \$502,678 | 58.6%  |
| 2024-08        | 604     | \$842,624   | \$331,295   | \$25,591   | \$119,558 | \$476,444 | 56.5%  |
| 2024-09        | 609     | \$839,807   | \$317,642   | \$25,483   | \$129,458 | \$472,583 | 56.3%  |
| 2024-10        | 612     | \$847,790   | \$1,314,416 | \$25,668   | \$119,038 | #####     | 172.1% |
| Current Period |         | \$5,981,106 | \$3,235,362 | \$181,527  | \$783,495 | #####     | 70.2%  |

International Union of Operating Engineers Local 487 Health and Welfare Fund  
United / NHP Renewal  
Renewal Effective Date: April 1, 2025

United/NHP

United  
(Out of State)

| Benefits                                   | United/NHP HMO              | United                      |
|--------------------------------------------|-----------------------------|-----------------------------|
|                                            | In Network                  | In Network                  |
| Preventive Care                            | No Copay                    | No Copay                    |
| • preventive office visits                 | No Copay                    | No Copay                    |
| • pap smear and mammogram                  | No Copay                    | No Copay                    |
| • prostate screening                       | No Copay                    | No Copay                    |
| • child immunizations to age 18            | No Copay                    | No Copay                    |
| • flu and pneumonia immunizations          | No Copay                    | No Copay                    |
| • endoscopic services                      | No Copay                    | No Copay                    |
| PCP Visit                                  | \$30 Copay                  | \$30 Copay                  |
| Specialist Visit                           | \$50 Copay                  | \$50 Copay                  |
| Individual Deductible                      | \$2,500                     | \$2,500                     |
| Family Deductible                          | \$5,000                     | \$5,000                     |
| Coinsurance                                | 20% After Ded.              | 20% After Ded.              |
| Maximum Out-Of-Pocket                      | \$8,550/\$17,100            | \$8,550/\$17,100            |
| Lifetime Maximum                           | Unlimited                   | Unlimited                   |
| Hospital Inpatient Services                | 20% After Ded.              | 20% After Ded.              |
| Outpatient Surgery (H / FS)                | 20% After Ded./\$175 Copay  | 20% After Ded./\$175 Copay  |
| Diagnostic MRI, CT Scan (H / FS)           | 20% After Ded. /\$175 Copay | 20% After Ded. /\$175 Copay |
| Emergency Room/ Urgent Care                | \$200 /\$50 Copay           | \$200 /\$50 Copay           |
| RX                                         | \$20/\$40/\$70              | \$20/\$40/\$70              |
| RX Mail Order                              | \$40/\$80/\$140             | \$40/\$80/\$140             |
| Specialty RX                               | \$20/\$40/\$70              | \$20/\$40/\$70              |
| Dental                                     | Separate Coverage           | Separate Coverage           |
| Vision                                     | Separate Coverage           | Separate Coverage           |
| <u>Mental Health &amp; Substance Abuse</u> |                             |                             |
| • Inpatient                                | 20% After Ded.              | 20% After Ded.              |
| • Outpatient                               | \$50 Copay                  | \$50 Copay                  |
| <u>Rate Details</u>                        |                             |                             |
| Employee Only: 246 / 2                     | \$714.55                    | \$830.80                    |
| Employee + One: 135 / 4                    | \$1,518.67                  | \$1,765.74                  |
| Family: 219 / 3                            | \$2,122.69                  | \$2,468.02                  |
| Monthly Premium                            | \$845,669.00                | \$16,129.00                 |
| Annual Premium                             | \$10,148,026.00             | \$193,543.00                |
|                                            |                             |                             |
| <i>Increase % above current rates</i>      | <b>2%</b>                   | <b>2%</b>                   |

**International Union of Operating Engineers Local 487 Health and Welfare Fund**

**United / NHP Renewal**

**Renewal Effective Date: April 1, 2025**

| <b>DHMO Dental</b>                            | <b>United</b>              |
|-----------------------------------------------|----------------------------|
| Plan Name                                     | United DHMO<br><u>1066</u> |
| <b>Calendar Deductible:</b>                   |                            |
| Single                                        | NONE                       |
| Family                                        | NONE                       |
| <b><u>Appointments</u></b>                    |                            |
| D0120 Office Visit                            | No Copay                   |
| D0180 Comprehensive Evaluation                | No Copay                   |
| <b><u>Preventive/Restoration Services</u></b> |                            |
| D110 Prophylaxis (Cleaning)                   | No Copay                   |
| D2140 Amalgam (Grey Cavity Fill)              | No Copay                   |
| D2330 Resin (White Cavity Fill)               | No Copay                   |
| <b><u>Most Common Services</u></b>            |                            |
| D2740 Crown                                   | \$195 Copay                |
| D3310 Root Canal                              | \$100 Copay                |
| D7111 Tooth Extraction                        | \$45 Copay                 |
| D8070 Orthodontics (Children)                 | \$1,950 Copay              |
| D5110 Complete Denture                        | \$210 Copay                |
| <b><u>Rates</u></b>                           |                            |
| Employee:                                     | \$11.77                    |
| Employee + One:                               | \$20.61                    |
| Employee + Family:                            | \$30.42                    |
| Monthly                                       | \$12,553.62                |
| Annually                                      | \$150,643.44               |

| <b>Vision</b>                | <b>United</b>   |
|------------------------------|-----------------|
| Plan Name                    | United          |
| Exam Copay                   | \$20 Copay      |
| <b><u>Lenses</u></b>         |                 |
| Single                       | \$20 Copay      |
| Bifocal                      | \$20 Copay      |
| Trifocal                     | \$20 Copay      |
| <b><u>Contact Lenses</u></b> |                 |
| Extended Wear                | \$130 Allowance |
| Disposable Lenses            | \$130 Allowance |
| <b><u>Frames</u></b>         | \$130 Allowance |
| <b><u>Rates</u></b>          |                 |
| Employee:                    | \$3.94          |
| Employee + Spouse:           | \$7.49          |
| Employee + Child(ren):       | \$10.93         |
| Monthly                      | \$4,447.86      |
| Annually                     | \$53,374.32     |

**Increase**

**0%**

**0%**